

**Objectives Type Questions -**

1. An entrepreneur is the one who  
 a. innovates                                      b. collects inputs                                      c. only a                                      d. a & b both.
2. Entrepreneurship is a  
 a. continuous process                                      b. creative process                                      c. business-oriented tendency  
 d. result – oriented behavior                                      e. all of the above
3. The scientific behavior in entrepreneurship is the result of  
 a. personal quality                                      b. efforts                                      c. sources or resources. d. experience
4. Entrepreneurship does not make a person  
 a. Selfish                                      b. co-ordinator                                      c. ambitious                                      d. creative
5. Entrepreneurship is classified on the basis of  
 a. ownership                                      b. leadership                                      c. production scale                                      d. above all
6. Who used the word 'entrepreneurship' at first?  
 a. Johnson                                      b. Taylor                                      c. Richard Cantileon                                      d. Henry Fayol
7. Characteristics of entrepreneurship is  
 a. Risk- Bearing capacity                                      b. Innovation ability                                      c. 'a' & 'b' Both                                      d. None of the above
8. Importance of entrepreneurship are  
 a. Balanced Economic Growth                                      b. Rapid change & Innovation  
 c. Optimum Utilization of Resources                                      d. All of these
9. 'Entrepreneurship is the captain of industry' who said  
 a. Peter F. Drucker                                      b. Marshal                                      c. Schumpeter                                      d. J.B. Say
10. An ideal entrepreneur desire to get----- in the occupation  
 a. Wages                                      b. Freedom                                      c. High Achievement                                      d. Individual aim
11. The managerial function of an entrepreneur is  
 a. Planning                                      b. Organization                                      c. Direction                                      d. All of the above
12. The role of entrepreneur in a developing economy is  
 a. as an initiator, organizer and coordinator.                                      b. as a capitalist  
 c. as a bearer of risk                                      d. None of the above
13. Which one quality should an entrepreneur possess-  
 a. innovation                                      b. Risk-Bearer                                      c. initiative                                      d. All of the above
14. Qualities of a good entrepreneur are:  
 a. Self-Confidence                                      b. Analytical ability                                      c. Optimistic  
 d. flexibility                                      e. all of the above
15. Need Hierarchy Theory is given by  
 a. James Maslow                                      b. Abraham Maslow                                      c. Abraham Mc Clelland                                      d. Frederick Maslow.
16. Fredrick Herzberg gave  
 a. Four – Factor Theory                                      b. One- Factor Theory                                      c. Two- Factor Theory                                      d. No Factor Theory
17. The basic need in Maslow's Need Hierarchy theory is  
 a. Psychological Needs                                      b. Physiological Needs                                      c. Both a & b                                      d. None of these.
18. The Dual Structure Theory is also known as  
 a. Motivator – Hygiene Theory                                      b. Acquired Needs Theory                                      c. Need – Hierarchy Theory                                      d. None of these
19. Motivation is given to-  
 a. only entrepreneurs                                      b. only Labourers  
 c. entrepreneurs, Labourer, manager and employee working under them.                                      d, None of the above
20. Motivation is a ----- process  
 a. Economic                                      b. Intellectual                                      c. Psychological                                      d. Social
21. Personal Motivational Factor is  
 a. Innovational                                      b. Social Participation                                      c. Hopeless                                      d. None of these
22. Which one factor is helpful in deciding the aim and achieving it-  
 a. getting advantage of opportunities                                      b. Removing the abstract  
 c. removing the weakness                                      d. All of the above
23. Mental condition show or reflects:  
 a. Motivation                                      b. Self- Motivation                                      c. Courage                                      d. entrepreneurship
24. For the occupational process the most powerful motivational factor is  
 a. Money motivation                                      b. Non Money Motivations                                      c. Designation                                      d. Slavery

25. 'A person is motivated not only by money and other necessities but also by the social & psychological motivations' this definition is given by:  
a. Marshall                                      b. Judicious                                      c. Philippo                                      d. Peter Drucker
26. From which language the word entrepreneur HAS BEEN TAKEN?  
A. French                                      b. Spanish                                      c. German                                      d. Russian
27. In how many categories the definition of entrepreneurship is divided:  
a. Two                                      b. Three                                      c. Four                                      d. Five
28. Entrepreneurship is a -----basic behavior:  
a. Creation                                      b. Development                                      c. Knowledge                                      d. Conducts
29. Person who bears risks in production is an entrepreneur:  
a. F.V. Hayne                                      b. Cantillon                                      c. Frank Knight                                      d. J.B. Say
30. One amongst the following is not a characteristic of entrepreneur  
a. Opportunist                                      b. Corrupt                                      c. Professional                                      d. Courageous
31. Entrepreneur who does new changes in the business is:  
a. Follower                                      b. Innovator                                      c. Provider                                      d. Founder
32. Such entrepreneur who earns additional profit doing work in the favor of himself is:  
a. Ideal entrepreneur                                      b. Follower entrepreneur                                      c. Exploiter entrepreneur                                      d. Alert entrepreneur
33. Establishment functions of entrepreneur is:  
a. Imagining a business Idea                                      b. Evaluation of Idea                                      c. Project planning                                      d. All the above
34. Which is not the management and operational function of entrepreneur:  
a. Establishment of enterprise                                      b. Marketing of Goods                                      c. Organization of enterprise                                      d. Arrangement of finance
35. Which is not physical quality of successful entrepreneur  
a. good health                                      b. Intelligence                                      c. Smiling                                      d. Attractive Personality
36. Which is not mental quality of successful entrepreneur  
a. Smiling face                                      b. Intelligence                                      c. Imagination power                                      d. Respective
37. Which is not social quality of successful entrepreneur  
a. Co-operative                                      b. Well behavior                                      c. Confident                                      d. Respective
38. Which is not moral quality of a successful entrepreneur  
a. Honesty                                      b. Good Conduct                                      c. Dedication                                      d. Imaginary
39. To determine individual element of development of entrepreneurship is  
a. Government policies                                      b. Technical development                                      c. Struggling capacity                                      d. rules & regulation
40. Social & cultural effective element of development of entrepreneurship is  
a. Self dependency                                      b. Courageous skill                                      c. Rules & regulation                                      d. government policies
41. Available cooperating system for development of entrepreneurship is  
a. Training facilities                                      b. Research & Literature                                      c. Cooperating institute                                      d. all of above
42. Desire of entrepreneur to achieve the best position in the work field is called  
a. desire of inspiration                                      b. Hope of success                                      c. Inspiration of achievement                                      d. all the above
43. Entrepreneur is  
a. Lazy                                      b. Copy                                      c. Opportunist                                      d. Fortunist
44. Who used the word 'entrepreneurship' at first  
a. Johnson                                      b. Taylor                                      c. Richard Cantileon                                      d. Henry Fayol
45. According to primitive thinkers entrepreneurship means-  
a. select a risky occupation                                      b. To create a new                                      c. To bear the risk of the occupation                                      d. None of the above
46. Which one characteristic is included in entrepreneurship  
a. Ability to organize and adjust                                      b. Ability to create new                                      c. Ability of war-skill                                      d. Ability to get highest achievements
47. The entrepreneurship does not make a person  
a. Selfish                                      b. Co-ordinator                                      c. Ambitious                                      d. Creative
48. The entrepreneurship is classified on the basis of-  
a. Ownership                                      b. Leadership                                      c. Production Scale                                      d. All of the above
49. In connection to the Indian industries entrepreneurship is-  
a. Unnecessary                                      b. Necessary                                      c. Burden                                      d. Time Bounded
50. On the basis of pace of progress the nature of an entrepreneur will be-  
a. Original founder                                      b. Director/Manager                                      c. Small innovating                                      d. Above All